

# Our Annual Study. *Your Unprecedented Access.*

We know you want to create operational efficiencies in your organization, and we can help.

HIMSS Analytics' Annual Study is the key resource for providers who want to stay ahead of the curve. Whether you are challenged with aligning IT initiatives with overall business strategy, delivering an expert plan for future development, or ensuring your organization is making the most appropriate use of ARRA funding, you can count on HIMSS Analytics for primary information to inform and support your decisions.

Participants can take advantage of one-on-one assistance to ensure the most accurate contribution and also receive:

- **An Electronic Medical Record Adoption Model (EMRAM) score.** Organized and shared with more than 5,200 healthcare providers across the country, this ranking can be used to work against in planning and executing EMR strategies while charting your path for achieving Meaningful Use funds.
- **An ARRA Hospital Scorecard.** Essential for tracking progress towards achieving ARRA Stage 1 Meaningful Use Measures, the Scorecard provides comparisons across the industry and within your EMR vendor's installations.
- **Benchmarking Reports** and other Provider Privileges. To devise the most efficient solutions, these valuable resources provide necessary intelligence for future planning and operational advancements.

The result is the most exclusive, comprehensive and current information network for the advancement of healthcare IT initiatives in the country—at your disposal.

Stage	Cumulative Capabilities	2007 Final	2008 Final
Stage 7	Medical record fully electronic; HCO* able to contribute CCD* as byproduct of EMR*; Data warehousing in use	0.0%	0.3%
Stage 6	Physician documentation (structured templates), full CDSS* (variance & compliance), full RPACS*	0.3%	0.5%
Stage 5	Closed loop medication administration	1.9%	2.5%
Stage 4	CPOE*, CDSS* (clinical protocols)	2.2%	2.5%
Stage 3	Clinical documentation (flow sheets), CDSS* (error checking), PACS available outside Radiology	25.1%	35.7%
Stage 2	Clinical Data Repository, Controlled Medical Vocabulary, CDSS, may have Document Imaging	37.2%	31.4%
Stage 1	Ancillaries – Lab, Radiology, Pharmacy - All Installed	14.0%	11.5%
Stage 0	All Three Ancillaries NOT Installed	19.3%	15.6%

*“We use HIMSS Analytics Benchmark Reports to influence stakeholders, drive the innovation process and optimize our IT strategy.”*

~ Bridget Barnes, CIO  
*Oregon Health & Science University*

# Benchmarking Reports

Get the insight you need to realize your vision.

As an Annual Study participant you receive exclusive access to market intelligence that allows you to check your progress and compare your organization to a peer group of your selection. With information input by healthcare industry participants nationwide, the HIMSS Analytics Database is your source for the most detailed snapshot of the state of healthcare IT today as well as a projection of what's to come.

With a combination of more than 75 Benchmarking Reports for the hospital level and IDS level, you can:

- Compare your EMRAM score to similar hospitals or your state's average score
- Compare your organization to similar providers relative to budgets, full-time employees (FTEs), workload, capital and operating expenditures
- Pull intelligence to support IT resource planning and use to open and reinforce conversations on change and progress with stakeholders; support initiatives; drive priorities and help to determine "what's next"

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**Planning for the development of your future starts today!**

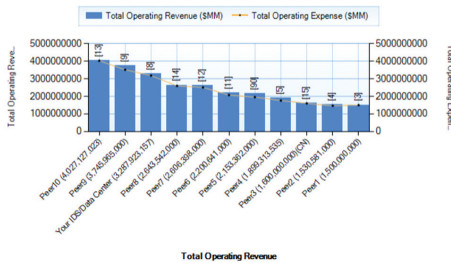
Contact Patti Harris, Senior Director of Data Collection & Quality at **312.638.9460** or email: [patti.harris@himssanalytics.org](mailto:patti.harris@himssanalytics.org)

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## About HIMSS Analytics

HIMSS Analytics is a wholly owned not-for-profit subsidiary of the Healthcare Information and Management Systems Society (HIMSS). The company collects and analyzes healthcare information related to IT processes and environments, products, IS department composition and costs, IS department management metrics, healthcare trends and purchase-related decisions. HIMSS Analytics delivers high quality products, services and analytical expertise to healthcare delivery organizations, healthcare IT companies, state governments, financial companies, pharmaceutical companies, and consulting firms.

Total Operating Revenue Compared to Total Operating Expense



“HIMSS Analytics’ EMR data helps us explain and justify plans and initiatives with upper management.”

~ Jim Begin, Director of Information Technology  
Golden Valley Memorial Hospital

## Provider Privileges

Participation has its rewards. Use our complimentary market intelligence to enrich your view of healthcare IT, spot trends and opportunities, and deliver insight for advancements and planning.

- Up to four Market Overview Reports
- Software Market Share and Software Installation Status Report
- Online Buyers Guide
- Three chapters of *The Essentials of the US Hospital IT Market*
- *The Annual Report of the US Hospital IT Market*